

アイラブ アイデア



With just one idea,

various problems can be solved for various people.

We can change everyday life into a richer one.

We can fill people's hearts with surprise and excitement.

However, that is not all.

We can respond speedily to changes in the times,

and pave the way to overcome adversity.

We can also contribute to the community and society,

and even improve the future of Japan.

We, IRIS OHYAMA Inc.

would like to be a company that loves ideas

and that is loved for its ideas.

We stand by this.

What will be most required in the future to come.

That is IDEAS.



Corporate Philosophy

Keep pace with an ever-changing market andconsumer demands by establishing mechanisms to create profit in any given environment or era.

Contribute to society by always being mindful of the relationship between our Company, society and people by reinvesting profit in the Company and thereby improving the lives and lifestyles of our employees, our customers and the people who use our products.

- Create a business environment where improvement of the
 Company leads to better employees, and improvement of the employees leads to a better Company.
- Focus on our customers. The Customer Comes First is the foundation of our mission statement.
- Have high aspirations, be aware of incompleteness,be full of vitality, and strive always to create a growing, innovative organization.

IRIS OHYAMA's Trajectory of Innovation

It all started in a small neighborhood factory in Higashiosaka.

56 years after developing our first original plastic product, we have expanded our business into a wide range of fields and lines of business, growing into a group of 30 companies in Japan and overseas, which continue to create demand.













HISTORY

= 1958	Morisuke Oyama founded	= 1996	Establishment of Dalian IRIS OHYAMA	2012	Opening of				
	OHYAMA blow industry Kentaro Oyama		Trade & Industry Co., Ltd.		IRIS Aoba Building Establishment of				
1964	assumed the office of representative at the age of 19	1998	Establishment of IRIS OHYAMA EUROPE B.V.	2013					
1971	Establishment of OHYAMA blow industry Co., Ltd.		RECHAMA DONG RING RING RING RING RING RING RING RI	2014	Incorporation of UNILIVING Co., Ltd. into the Group Opening of Osaka R&D Center in Shinsaibashi				
1972	Completion of the Sendai Plant (now the Ogawara Plant)		The state of the s	2016	Establishment of IRIS HOME PRODUCTS (Guangzhou) Co., Ltd.				
		2000	Establishment of Dalian IRIS HOME PRODUCTS Co., Ltd.	2017	Establishment of IRIS OHYAMA FRANCE SAS				
		2001	Establishment of IRISCHITOSE Co., Ltd.		Assumption of office of President and Representative				
		2003	Establishment of Dalian IRIS OHYAMA Development Co., Ltd.	2018	Director by Akihiro Ohyama Establishment of IRIS OHYAMA				
		2005	Establishment of IRIS FINE PRODUCTS Co., Ltd.		VIETNAM Co., Ltd. Opening of Tokyo Antenna Office				
1988	Establishment of IRIS KOREA Co., Ltd.	2006	Establishment of Dalian IRIS WOOD PRODUCTS Co., Ltd.	2019	Establishment of IRIS OHYAMA TAIWAN Co., Ltd. Establishment of				
1989	Relocation of head office to Sendai	2007	Establishment of IRIS SHINYO Co., Ltd.		IRIS PRODUCT Co., Ltd.				
1991	Change of company name to IRIS OHYAMA Inc.	2008	Establishment of IRIS SOKO Co., Ltd. Incorporation of DAISHIN Co., Ltd. into the Group	2020	Commencement of manufacturing of masks at Kakuda Plant Establishment of IRIS OHYAMA (THAILAND) Co., Ltd.				
1992	Completion of Kakuda I.T.P. Establishment of IRIS USA, Inc.	2010	Incorporation of HOUTOKU Co., Ltd. into the Group Establishment of Dalian IRIS PET FOOD Co., Ltd. Establishment of IRIS HOME PRODUCTS (Suzhou) Co., Ltd.	2021	Establishment of IRIS ROBOTICS Co., Ltd. Commencement of Production of drinking water and carbonated water at Fuji Oyama Plant Opening of Tokyo R&D Center				

A Comfortable Way of Life for Everyone

Contributions to society beyond "User-in Concepts"



Contributions that adapt to a changing society





Environment

We are working on the reduction of CO2 emission and deoxygenation, and developing environmentally friendly products such as "Set Floor LIMEX", an OA floor made mainly of limestone.









Products

We always consider "improving customer satisfaction" and provide safe and reliable high-quality services.







People







We aim to create an organization in which employees can work with peace of mind, play an active role, and demonstrate their strengths through appropriate human resource development and evaluation.





Community



We aim to be a company that is appreciated by the community and contribute to the realization of sustainable local communities through initiatives to solve problems.





Support Activities in Japan

Reconstruction Assistance in Tohoku



Overseas Support Activities

As a countermeasure against COVID-19 infection

Commencement of Local Production of Masks



Donation of Masks

*Excerpts

June 2020

500,000 masks to the French government

July 2021

500,000 masks to Indian medical institutions

February 2022

Approximately 900,000 masks to the Coordinating Committee of UNESCO Clubs in the Philippines Approximately 840,000 masks to the Ministry of Education, Kingdom of Thailand

March 2022

9,400 masks to the Republic of Kiribati





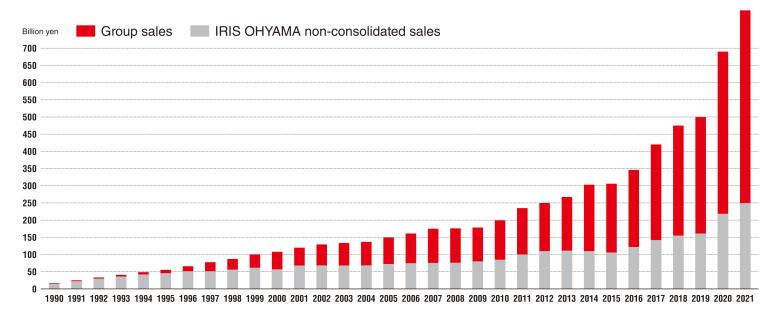




Strengths of the IRIS Group Through Data

Using data to examine the initiatives and features of the IRIS Group, including sales figures, products, and employee numbers. *As of January 2022

8,100 million dollar*



IRIS Group

Group Companies In Japan: 14 Abroad: 16

Number of Group Factories

Factories
In Japan: 17
Abroad: 18

Number of Domestic Bases

Locations
*Whole Group

*FY2021

COMPANY DATA

Number of products: Approximately

25,000 Products









*IRIS OHYAMA products only; "new products" refers to products released within the past 3 years

Approx. 1,000 Items

People working for the IRIS Group

IRIS OHYAMA employees

5,379 Employees

IRIS Group employees

15,550 Employees

Proportion of new product sales in total sales figures More than 60%

IRIS Group

Representative/Chairman: Kentaro Ohyama Number of Group companies: 30 Sales: 8,100 million dollar (FY2021) Number of employees: 15,550 (as of January 2022)

IRIS OHYAMA Inc.

Company Name: IRIS OHYAMA Inc. Established: April 1971 Representative/President & Executive Director: Akihiro Ohyama Capital: 100 million-yen Sales: 2,494 million-yen (FY2021) Business areas: Planning, production, and sales of home products Number of employees: 5,379 (as of January 2022)



Solving Life and Society's Problems IRIS OHYAMA'S Manufacturing

"All-Around Manufacturer"

We are not an "industry" bounded by material nor category. We are a manufacturer that goes above and beyond with the perspective of a "business category". "We want to develop and deliver products that the consumer needs." We are constantly taking on new challenges through proactive new product development that leverages the significant synergy effects of the IRIS Group.

Planning

Our philosophy

All Solutions Start from the "User-in Concepts"

We believe that manufacturing
is not the goal but a means
to a solution to everyday living.
It is neither product-out nor market-in.
When you become a user yourself,
that is where you will find the real solution.



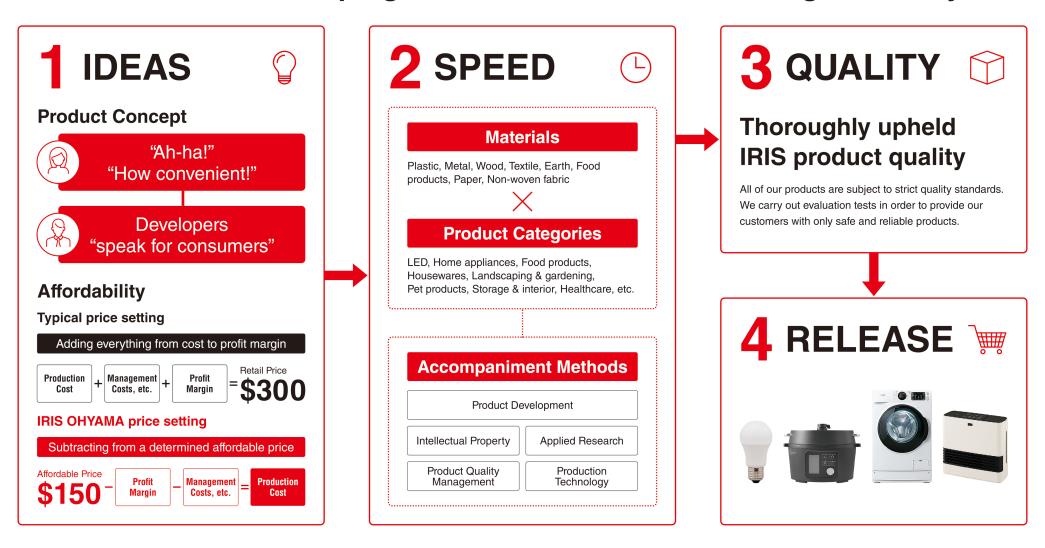




Development meetings held every Monday

Planning

The Process for Developing Products to Address Challenges in Daily Life



Production

IRIS Group Main Factories

Our factories in China are capable of handling a wide range of materials. This enables the development of products made from a combination of different materials, allowing us to create products that surpass industry boundaries.



Department Factories









Home Appliances







Wood Products



LED Lighting



Metal



Non-Woven Fabric



Production

Expansion of Global Supply Chain

Local production and local sales enable us to respond quickly and flexibly to local needs as they change with the times.



Manufacturing plastic household and pet products.











Manufacturing plastic household goods and pet products. The Wisconsin plant also began production of masks.



Korea

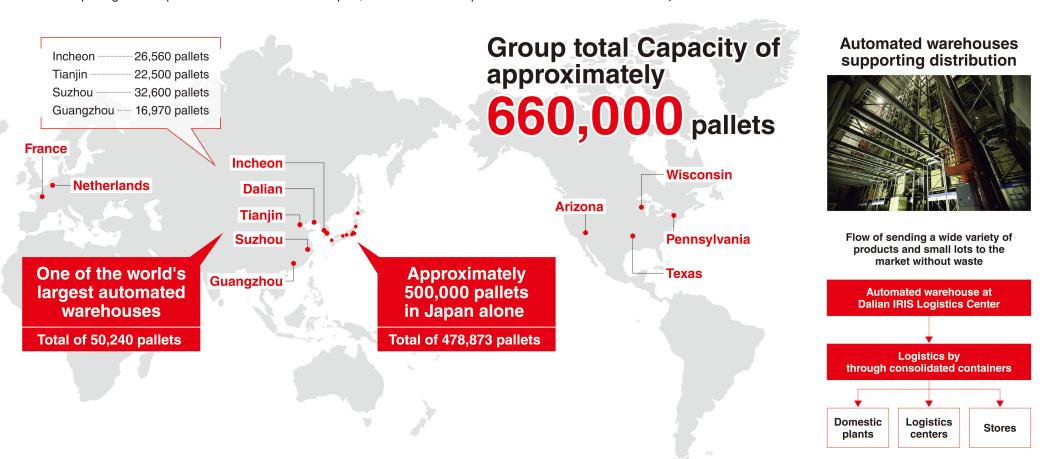
Began production of masks as well as home appliances and plastic household goods.



Logistics

Continuously Evolving Logistics Network

We have placed "logistics" at the core of our management, and established 10 factories in Japan based on the concept of "having a manufacturing plant inside a distribution center" in order to cut "unnecessary of distribution" before the delivery of products. IRIS Group's logistics capabilities are not limited to Japan, but continue to expand overseas as well. *As of January 2022



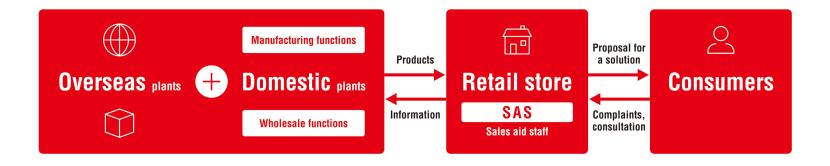
Resolving Life and Social Issues

Pioneer of Manufacturing Vender

By combining the functions of a manufacturer (maker) and wholesaler (vendor), we eliminate distribution cost waste and directly deal with suppliers to grasp the retailers' trends and needs in real time.

This unique platform enables us to deliver products the next day even for small lots with high-mix, low-volume orders.













Delivering "Comfort" Through Changes in Lifestyles

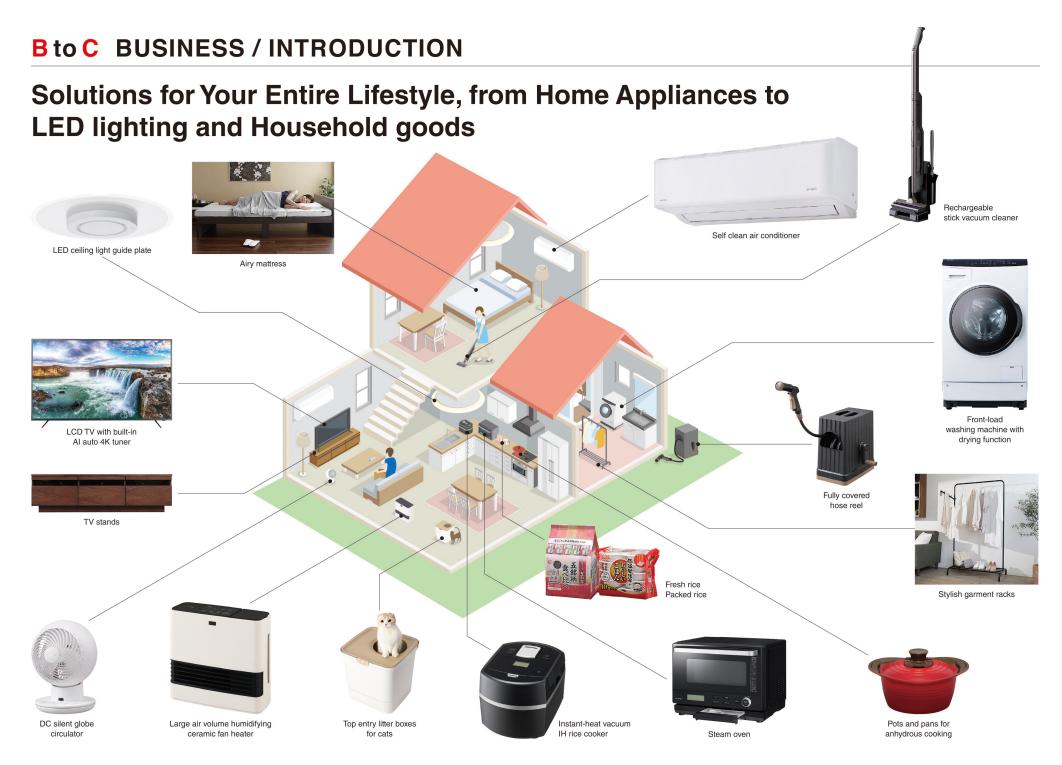
As the living environment around us changes day by day, so do the dissatisfactions and inconveniences of daily life. We develop products that meet latent needs and change people's lives into comfortable ones. That is our mission.

CONCEPT

"S·R·G" stands for "Simple" in function, "Reasonable" in price, and "Good" in quality.

Add in the "Ah-Ha" functions that we have created to answer the consumers needs and dissatisfactions by putting ourselves in their shoes. We aim to develop products that are easy for users to understand, reasonably priced, high-quality, and convenient.



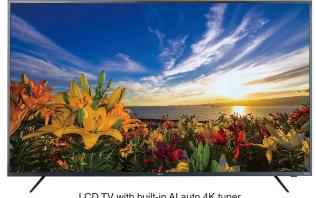


Home Appliance Business

"Ah-Ha Home Appliances®" to Change Your Daily Life

TVs & **Office Automation**

Making life more colorful



LCD TV with built-in AI auto 4K tuner

Washing machines & refrigerators

Complete solution for comfortable living



Fully automatic washing machine with automatic detergent loading

Air Conditioning Appliances

Comfortable living starts with air quality



Air conditioner can be kept clean

Seasonal appliances

Comfortable rooms all year round



DC silent globe circulator



Large airflow ceramic slim fan heater

Cooking appliances

Your partner for a delicious and healthy diet



Double-sided hot plate

Home appliances

Adapt to the changes in everyday living



Rechargeable stick vacuum cleaner

Lighting & electrical materials

Lighting is a daily necessity



Ceiling lights with light guide plate

Home Business

Offering More Comfort and Convenience for Your Life

We manufactured the first molded product to the world with plastic aquaculture buoy in 1996.

Later, we launched the world's first clear storage case. With "comfortable living" as our keyword, we offer products that are relevant to people's daily lives.



HIROBIRO Series furniture

Furniture with colored metal

assortment

Diamond-coated pan (marble)

Airy mattress



, ...**,**



Cast iron pot



FNCT



Window sill drying racks



Foldable clothes rack



Power tool series



Emergency kit



Spot cleaner





Fully covered hose reel EX



Rechargeable grass trimmer

Hideaway Catland cage



Cat toilets and supplies

Healthcare Business

Supporting People's Health and a Bright Future

In 2007, we began mask production at the Dalian plant in China. By 2020, production had begun in Japan, the U.S., France, and South Korea. We develop a wide range of products from our "User-in Concepts".









Medical Nano Air Mask





Daily fit mask Soft pleated type



Kakuda Factory Mask production line

Production of masks began at the Kakuda Plant in July 2020. Through this, a domestic production base and a stable supply system was established.

Food Products Business

Both Changing and Maintaining the Way Japan Eats





Convenient, approx.
300g size
that can be divided easily



Fresh Rice in Sealable Bag, 2kg



Pre-Packaged Rice



Fresh Pre-Cut Glutinous Rice Cakes



Alpha rice



Emergency rations



Natural and carbonated water

IRIS FOODS COMPANY DATA

Company Name: IRIS Foods Co., Ltd. Established: November 2013 Representative: Jiro Yamada Capital: 50 million-yen

Head Office Location: Sendai City, Miyagi Prefecture

Bases: Iwate Factory (Oshu City, Iwate Prefecture), 10 sales locations throughout Japan Business areas: Sale of rice, packed rice, rice cakes, drinking water, and other groceries

BUTAI AGRI INNOVATION

COMPANY DATA

Company Name: Butai Agri Innovation Co., Ltd.

Established: April 2013 Representative: Nobuo Hariu Capital: 50 million-ven

Head Office Location: Sendai City, Miyagi Prefecture Base: Watari Factory (Watari District, Miyagi Prefecture)

Business areas: Polished rice business, sales of agriculture-related products, etc.

B to C BUSINESS / INTRODUCTION of IRIS GROUP COMPANY

IRIS PLAZA

Number of products handled: More than 30,000











COMPANY DATA

Company Name: IRIS Plaza Co., Ltd.

Established: March 1991 Representative: Shizuo Abe

Head Office Location: Sendai City, Miyagi Prefecture

Website: https://www.irisplaza.co.jp/

DAISHIN COMPANY

A "hands-on home electronics home improvement center" where you can try and buy



COMPANY DATA

Company Name:

IRIS Plaza Daishin Company Co., Ltd. Became Group company: December 2008

Representative: Norihiro Yamada

Head Office Location: Sendai City, Miyagi Prefecture

(Daishin Saiwaicho Store)

Business areas: Home improvement store business

UNIDY COMPANY

A store that specializes in solving problems in daily life



COMPANY DATA

Company Name: IRIS Plaza Unidy Company Co., Ltd. Became Group company: April 2014

Representative: Tadahiko Otsuka

Head Office Location: Matsudo City, Chiba Prefecture

(Unidy Matsudo Tokiwadaira Store)

Business areas: Home improvement store business

IRIS FINE PRODUCTS

Making life more comfortable with heating pads and oxygen absorbents

COMPANY DATA

Company Name: IRIS Fine Products Co., Ltd.

Established: December 2005 Representative: Tomio Ohyama

Capital: 10 million-yen

Head Office Location: Sendai City, Miyagi Prefecture



Bases: Ogawara Factory (Shibata District, Miyagi Prefecture),

8 sales locations throughout Japan Business areas: Production and sales of disposable heat pads and oxygen absorbents





BUSINESS to BUSINESS

Solving Business Problems Through Total Support

Solutions through manufacturing are expanding the scenes from daily life to business and local communities. IRIS Group's comprehensive capabilities will lead you to solutions to various issues.



CONCEPT

There is something only we can do, as a group that handles all kinds of products. We offer comprehensive and complex proposals for business by utilizing the "User-in Concepts" we have cultivated as a manufacturer-vendor.

make an InnoValution

Innovation + Value + Solution

















B to **B** BUSINESS / INTRODUCTION



Solutions for Offices, Stores, Sports Facilities, and All Other Types of Businesses and Public Projects

Offices



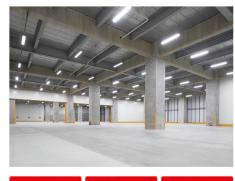


Accommodations





Factories and warehouses





Sports facilities



Stores

Construction Robotics



Fixtures

Signage

Public facilities

LIDIO Lighting & Innovative Design

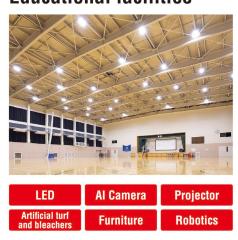


Medical and welfare facilities



Educational facilities

Robotics





Robotics

Reliable support with the No. 1 track record in Japan for abundant introduction support

Robot DX solves the problem of manpower shortage. As the No. 1 service robot support provider, we have strong follow up support.



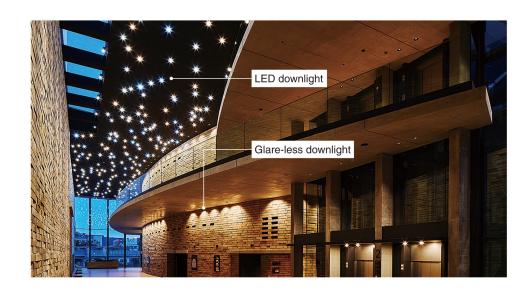


©IRIS OHYAMA / SoftBank Robotics

LED lighting

Brightly illuminating the future of space and business

Since entering the LED lighting business for corporate customers in 2010, we have provided total support from product planning, development, and production to sales and after-sales support. Currently, we offer more than 12,000 items in pursuit of further added value, such as lighting control and space production.





IoT Solutions

Analytical solutions and sensing to help solve problems

Propose solutions that lead to more efficient and labor-saving operations through analysis using AI cameras. We support problem solving through direct marketing through signage and visualization of various data using the LiCONEX network.





Video Solution

Comprehensive support from ICT for working style and learning to space production

Projector

Visual equipment such as projectors and electronic blackboards support ICT for working style and learning, and aim to realize an environment that fosters rich creativity.

Signage

We provide comprehensive support for space production using LED vision and digital signage, from design to installation and follow-up.





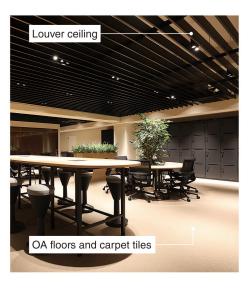


Construction materials

Combined proposal to solve problems in the building environment and society

Building materials

We offer a wide range of materials and categories of products and make complex proposals to solve problems in the building environment and society.



Sports materials

We provide comprehensive assistance from design to installation of artificial turf, LED lighting and vision, and spectator seating for indoor and outdoor applications.



Fixture interior

Propose solutions to commercial facilities

We propose the "New Normal"

for retail space with a wide range of business areas and product lineup, from fixtures, interior design, signage, LED lighting, to office furniture.





B to B BUSINESS / INTRODUCTION of IRIS GROUP COMPANY



IRIS CHITOSE / HOUTOKU







COMPANY DATA

Company Name: IRIS Chitose Co., Ltd.
Established: September 2001
Representative: Tomio Ohyama
Capital: 50 million-yen
Head Office Location: Sendai City,
Miyagi Prefecture
Bases: 46 locations throughout Japan
Business areas: Planning and sales of
equipment for offices, educational facilities,
welfare facilities, etc.

Company Name: Houtoku Co., Ltd.
Became Group company: May 2010
Representative: Tomio Ohyama
Capital: 100 million-yen
Head Office Location: Komaki City,
Aichi Prefecture
Bases: Komaki Factory
(Komaki City, Aichi Prefecture)
Business areas: Planning, production, and sales
of furniture for schools, facilities, and offices

IRIS DENKO



COMPANY DATA

Company Name: IRIS Denko Co., Ltd.

Established: July 2006

Representative: Takashi Ishida

Capital: 20 million-yen

Head Office Location: Sendai City, Miyagi Prefecture

Bases: 19 locations throughout Japan

Business areas: Sales, installation, and maintenance of

electrical, electronic, and housing equipment

IRIS SOKO



COMPANY DATA

Company Name: IRIS Soko Co., Ltd.

Established: February 2008 Representative: Tomio Ohyama

Capital: 10 million-yen

Head Office Location: Sendai City, Miyagi Prefecture

Bases: Oita Factory (Kunisaki City, Oita Prefecture),

6 sales locations throughout Japan

Business areas: Production and sales of equipment

for driving ranges and golf practice

IRIS SHINYO



COMPANY DATA

Company Name: IRIS Shinyo Co., Ltd. Established: December 2007

Capital: 10 million-yen

Representative: Tomio Ohyama

Head Office Location: Sendai City, Miyagi Prefecture Bases: Shiga Factory (Koka City, Shiga Prefecture),

4 sales locations throughout Japan Business areas: Production and sales of

synthetic resin plates

IRIS ROBOTICS



COMPANY DATA

Company Name: IRIS Robotics Co., Ltd.

Established: January 2021

Representative: Akihiro Oyama

Capital: 10 million yen

Head Office Location: Sendai City, Miyagi Prefecture

Bases: 8 locations throughout Japan

Business areas: Sales of robots for corporate clients, consulting on business innovation using robots, development of new services and new robot products

OVERSEAS BASES

A Solutions Network that Spans the Globe *As of January 2022

The IRIS Group, which includes 16 companies and 18 factories outside of Japan, manufacture's products seen across the world. We respond to the needs of customers throughout the globe by establishing local corporations and developing products with "User-in Concepts" which are designed to suit the needs of customer lifestyles and cultures in each country.



China IRIS CHINA GROUP

As a department factory, we produce a wide variety of products in small lots and efficiently transport them to Japan by container mixing. Currently, we are developing various channels such as online shopping in Asian countries.











Operation has launched in 2020 with the aim of strengthening sales centered on home appliances to ASEAN and sales of LED lighting to corporate customers. We are aiming to strengthen supply chain system by procuring molds, etc.



USA IRIS USA, Inc.

Established 20 years ago. In addition to in-house production of plastic storage, pet supplies, and masks, sales of "Ah-Ha Home Appliances®". Leveraging the strength of its four-plant system we have strengthened our supply network and expanded its market share in the retail and online shopping businesses.









Vietnam IRIS OHYAMA VIETNAM CO., LTD.

By taking advantage of the geographical location from near the center of ASEAN, we are strengthening local procurement from Southeast Asian manufacturers. In addition to procuring products, parts, molds, and raw materials, we are aiming to expand our business in the Asian countries.



Netherlands IRIS OHYAMA EUROPE B.V.

Entered the European market in 1998. In addition to the existing manufacturing and sales of storage and pet products, further expanded business by importing and selling home appliances, furniture, pets, and home goods utilizing "Ah-Ha" ideas.



France IRIS OHYAMA FRANCE SAS

Established to respond to the expanding online shopping business across Europe and strengthen the production and supply system in France. Started production of circulators to further expand business in Europe.



Korea IRIS KOREA CO., LTD.

Manufactures home appliances, storage products, etc., and strengthen our production and supply system in Korea. Home appliances, storage and interior goods are popular mainly through online shopping.





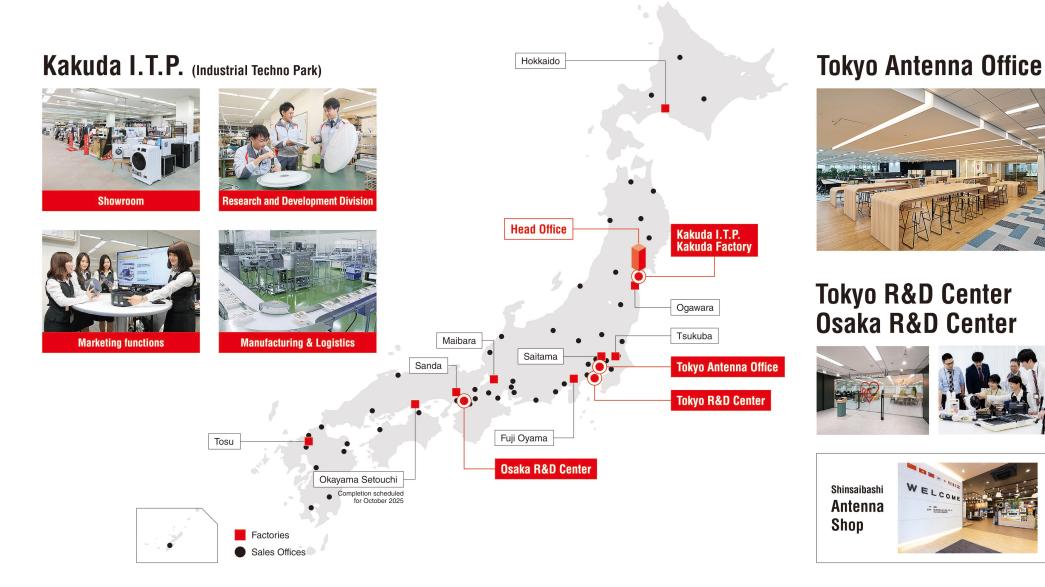
Taiwan IRIS OHYAMA TAIWAN CO., LTD.

Established for further expansion in East Asia. In addition to home appliances, cookware, pet supplies, food products, etc., we have also launched corporate businesses such as LED lighting and robotics businesses.

Scale of overseas factories																
Factory name	Dalian IRIS	Dalian IRIS Home Products No. 1 / No. 2 / No. 3 / No. 4	Dalian IRIS Wood Products	Dalian IRIS Pet Food	Suzhou	Guangzhou	Tianjin	Korean Logistics Center	Incheon	Texas	Wisconsin	Arizona	Pennsylvania	Netherlands	France	Total scale of overseas plants
Factory area (m²)	24,000	232,474	141,400	35,503	66,606	29,151	67,312	1,789	27,619	109,267	162,234	238,765	137,590	44,000	119,690	1,437,400
Factory floor area (m²)	50,716	184,616	38,826	7,229	126,525	39,382	46,552	8,963	46,786	42,734	62,603	48,400	57,194	27,234	64,951	852,711
No. of automated warehouse pallets		50,240 (Factory No.3 Logistics Center)	_		32,600	16,970	22,500		26,560				37,414	_	_	186,284

Four Core Locations of the IRIS Group *As of January 2022

The IRIS Group, has 14 companies in Japan with 70 sales offices throughout the country. This enables us to provide attentive, community-based services. Four of these offices are essential to the services we provide.



IRIS Group Bases in Japan *As of January 2022















































MESSAGES from CHAIRMAN / PRESIDENT



Chairman, IRIS Group
Chairman & Executive Director, IRIS OHYAMA Inc.

Kentaro Ohyama

With "Comfortable Living" as its keyword, IRIS OHYAMA has been creating products that make people's lives richer and more comfortable by providing solutions to solve potential inconveniences and dissatisfactions of consumers. Clear storage cases are a typical example of a dissatisfaction-relieving product. By focusing on the latent dissatisfaction of not being able to see what is inside, we have changed the storage culture around the world.

Our flexible production system and efficient logistics are made possible by our unique vendor manufacturing. The IRIS China Group serves as the production core for group companies in Japan and overseas. Our factories, which have accumulated highly automated production lines and IoT manufacturing technologies, are capable of handling all kinds of materials and categories, producing products that transcend industry boundaries.

We develop products with a "User-in Concepts" and create markets by utilizing our unique structure of being a "Business Style Manufacturer-vendor." Our "Ah-Ha Home Appliances®" were developed based on our own experiences. Our rice-polishing business aims to increase rice consumption and support disaster-stricken areas with our unique "low-temperature manufacturing method" which preserves the freshness and taste of rice. We are also expanding our B-to-B business domain, including the construction business, Al camera solution business, and robotics solution business, with a focus on LED lighting for corporate customers.

In addition, as a company that experienced the Great East Japan Earthquake, we are strengthening our production and supply system for drinking water and packaged rice in preparation for natural disasters.

We will continue to be a company that "contributes to society through continued healthy growth" by creating markets and creating demand to solve the dissatisfaction of people in Japan and the world.



President & Executive Director, IRIS OHYAMA Inc.

Akihiro Ohyama

For many years, based on the idea that "Change Is An Opportunity", we have always delivered products with "Ideas" to consumers to help make their lives richer, more comfortable, and more convenient. In our corporate business, we pursue comfort and convenience not only for general consumers but also in the business environment, and we are also developing businesses to solve various social issues.

Specifically, we produce masks to cope with the social confusion caused by the spread of the COVID-19, provide office equipment, furniture, and digital devices for remote environments, and develop new products quickly in the robotics business to cope with labor shortages and help people feel safe and secure.

In addition, to further support reconstruction efforts 10 years after the Great East Japan Earthquake, we have been focusing on support activities in the affected areas, such as agricultural support in Fukushima Prefecture and construction of a new plant in Minamisoma City.

This year, under the slogan "I LOVE IDEAS", we will continue to believe in the power of ideas and the belief that ideas can make society a better place. We will strive to consistently deliver new ideas to our customers.

アイラブ アイデア

